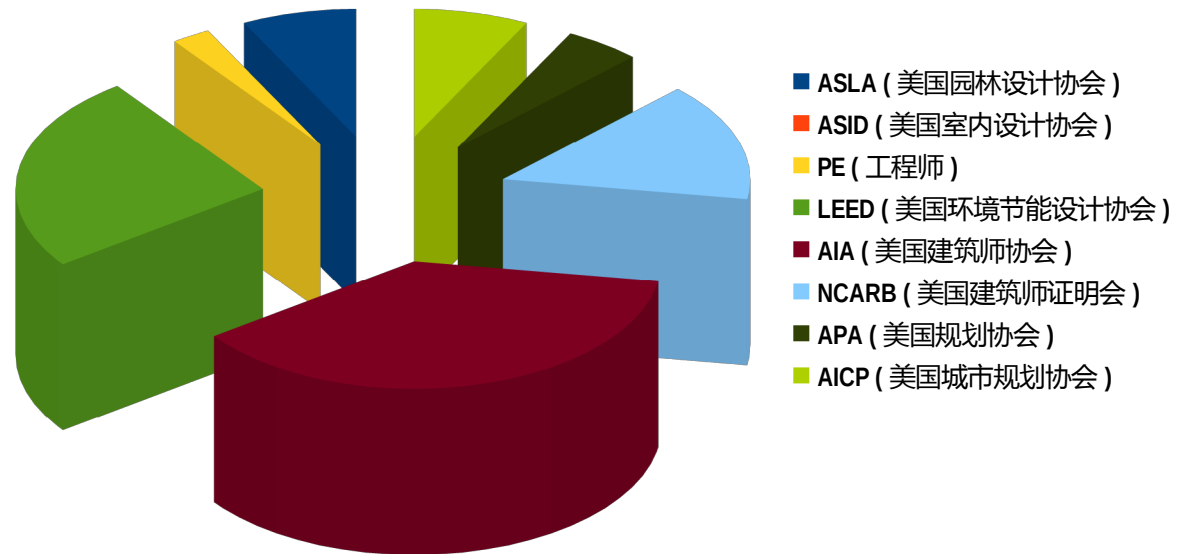


### Personnel Professional Registration (会员专业注册)

ASLA (美国园林设计协会)	14.30%
ASID (美国室内设计协会)	0.00%
PE (工程师)	4.80%
LEED (美国环境节能设计协会)	47.60%
AIA (美国建筑师协会)	71.40%
NCARB (美国建筑师证明会)	28.60%
APA (美国规划协会)	9.50%
AICP (美国城市规划协会)	14.30%
State Licensing Board (州证明董事会)	47.60%

### Personnel Professional Registration (会员专业注册)

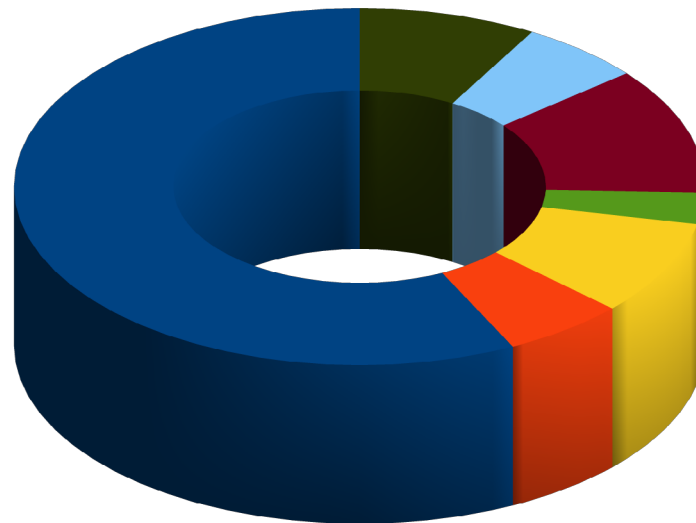


### Personnel Educational Background (会员的教育)

Architecture (建筑学)	76.90%
Engineering (工程学)	7.70%
Landscape Architecture (园林建筑学)	11.50%
Interior Design (室内设计学)	3.85%
Urban Planning (城市规划)	15.40%
Graphic Design (图像设计)	7.70%
Other (其它)	11.15%

### Co-op Personnel Educational Background ( 会员的教育背景 )

By Discipline ( 以专业分类 )

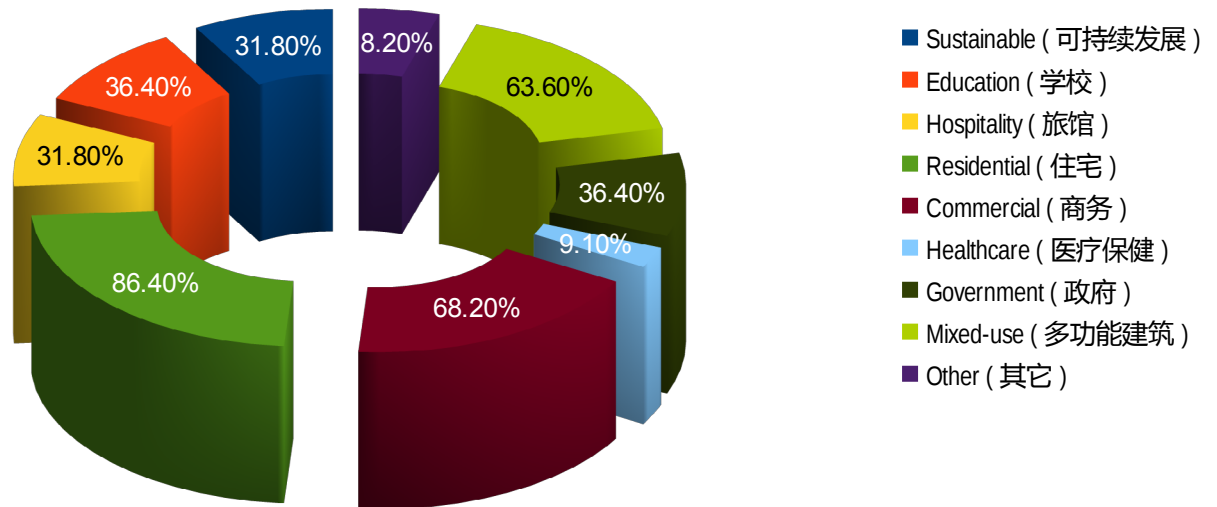


- Architecture ( 建筑学 )
- Engineering ( 工程学 )
- Landscape Architecture ( 园林建筑学 )
- Interior Design ( 室内设计学 )
- Urban Planning ( 城市规划 )
- Graphic Design ( 图像设计 )
- Other ( 其它 )

### Personnel Design Specialties (会员的专业设计类别)

Sustainable (可持续发展)	31.80%
Education (学校)	36.40%
Hospitality (旅馆)	31.80%
<b>Residential (住宅)</b>	<b>86.40%</b>
Commercial (商务)	68.20%
Healthcare (医疗保健)	9.10%
Government (政府)	36.40%
Mixed-use (多功能建筑)	63.60%
Other (其它)	18.20%

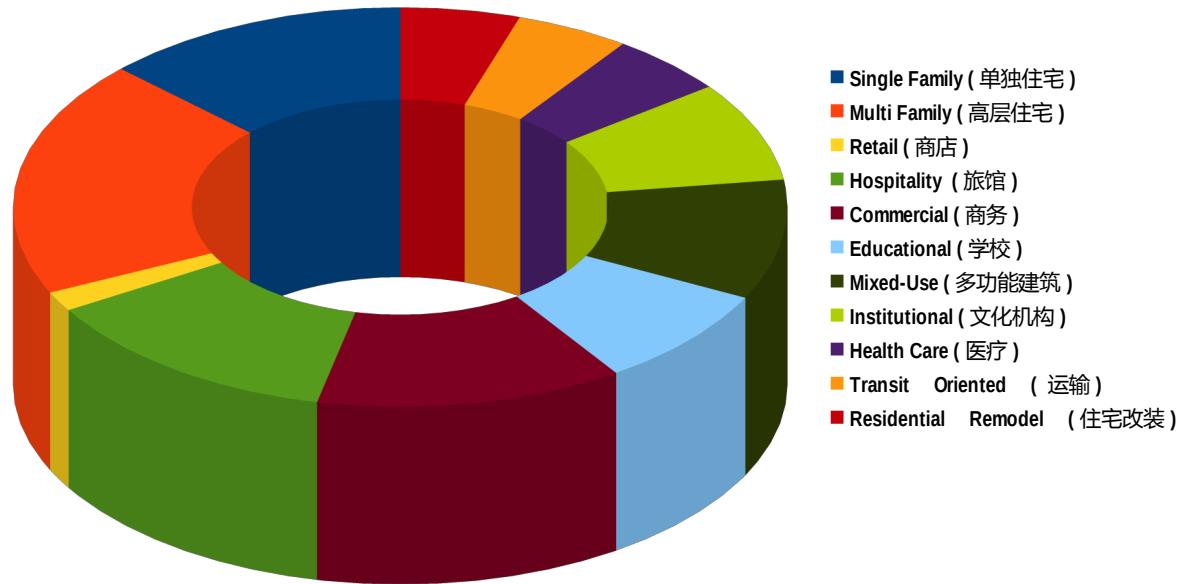
### Co-op Personnel Design Specialties (会员的设计专门)



Project Type Experience (项目类型)

Single Family (单独住宅)	Multi Family (高层住宅)	Retail (商店)	Hospitality (旅馆)	Commercial (商务)	Educational (学校)	Mixed-Use (多功能建筑)	Institutional (文化机构)	Health Care (医疗)	Transit Oriented (运输)	Residential Remodel (住宅改装)
12.83%	19.20%	1.60%	12.93%	12.87%	8.10%	9.70%	8.10%	4.93%	4.77%	5.00%

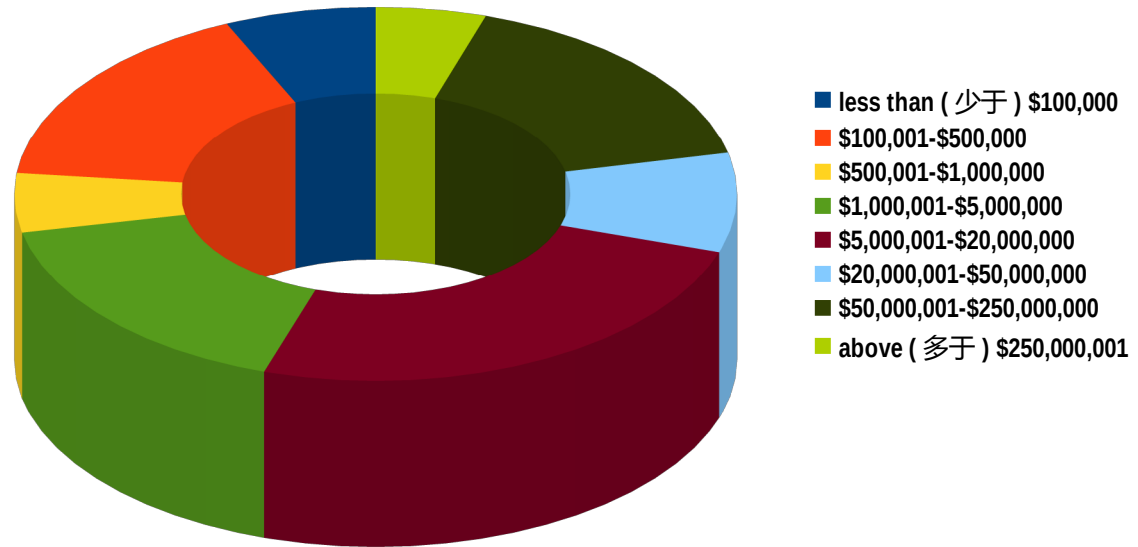
Project Type Experience (项目类型)



Project Size Experience (项目大小：按美元分类)

less than (少于) ) \$100,000	\$100,001- \$500,000	\$500,001- \$1,000,000	\$1,000,001- \$5,000,000	\$5,000,001- \$20,000,000	\$20,000,001- \$50,000,000	\$50,000,001- \$250,000,000	above (多于) \$250,000,001
6.77%	16.43%	5.10%	16.70%	24.97%	8.60%	16.50%	4.93%

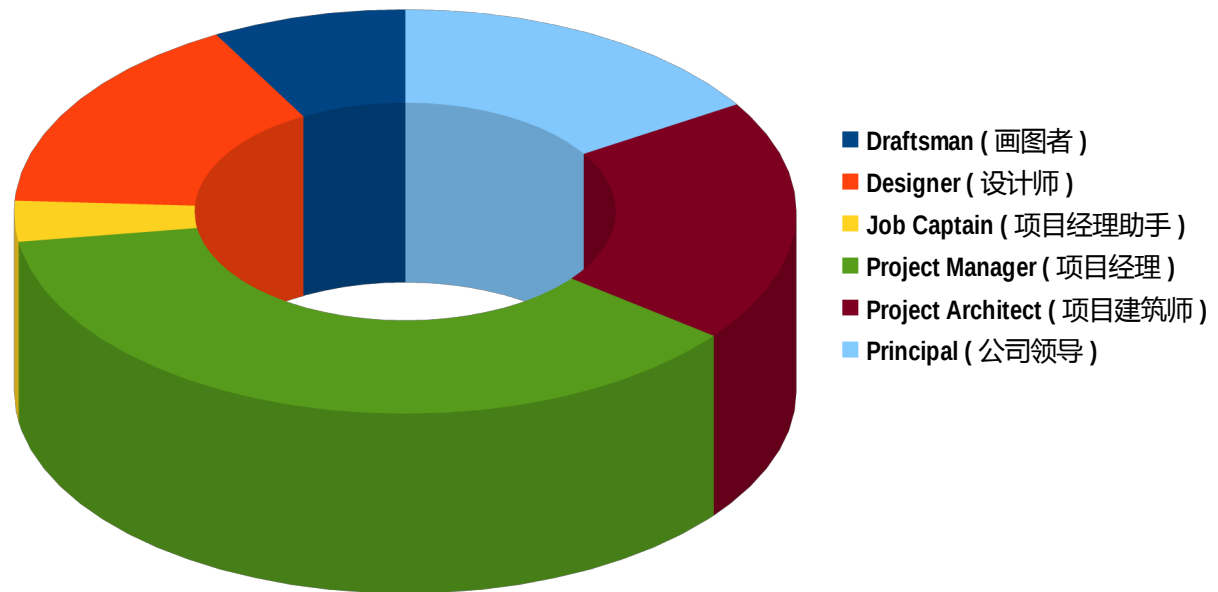
Project Size Experience (项目大小：按美元分类)



Project Roles (会员任务)

Draftsman (画图者)	Designer (设计师)	Job Captain (项目经理助手)	Project Manager (项目经理)	Project Architect (项目建筑师)	Principal (公司领导)
8.03%	16.10%	3.27%	37.07%	19.43%	16.10%

Project Roles (会员任务)



**Personnel Primary Skill Sets (会员主要能力)**

Autocad	82.60%
Hand Drawing (手绘)	78.30%
Building Physical Models by Hand (手工模型)	39.10%
3D Computer Rendering (三维电脑渲染)	39.10%
SketchUp	43.50%
Revit	43.50%
3D Studio Max	17.40%
Adobe Suite: Photoshop/Illustrator/InDesign	65.20%
<b>Microsoft Office</b>	91.30%
Hand Rendering (手绘效果图)	47.80%

